













# **Cost management at AECOM**

As quantity surveyors our primary focus is to impart a culture of collaborative cost management amongst the entire project team; thus ensuring that we are optimising client funds at every opportunity to ensure smarter, quicker, and more cost effective solutions are being applied at each stage of a project.

Our starting point is an appreciation of the client's business case for the project. We establish our clients' needs from the outset and focus on understanding what they require from the design process and the construction supply chain.

As an industry leader in quantity surveying services for small to large capital investments, our confidence in advising on the cost implications of our clients' requirements, from the earliest stages rests on our extensive experience, data and specialist knowledge across all market sectors and building types. We remain constantly alert to what drives value for our clients and coordinate mutual interest and thinking as an integral part of the design team.

We act as an extension of our clients' organisations, protecting their interests as our own.

We specialise in serving both public and private clients with extensive expertise in education, healthcare, local and national government, sport and leisure, transportation, commercial fit-out and developments, hospitality, culture, residential, datacentres, retail and retail developments, civil and infrastructure, aviation, bank monitoring, and mechanical and electrical cost management.

# Sample clients and projects



#### **Commercial fit-out**

Novartis, JP Morgan, EY, UBS, Yahoo, Dropbox, Workday, Aviva, Goodbody, Deutsche Bank, Citi, DLR Properties, Ryanair, Dropbox, Morgan Stanley



#### **Commercial offices**

LinkedIn EMEA HQ, Central Bank of Ireland, Baggot Plaza, Capital Dock, Digital Court, DLR Properties, ESB Leopardstown, Grand Canal Square, Hanover Quay



# **Data centres**

Telecity, Confidential Social Media Clients



#### **Education**

GDA, TCD, UCD, LIT, UCC, IT Tallaght, DoES, MIC, SAC, DCU, UL, CIT, NUIG, AIT



## Culture, sports and leisure

UCD SLLS, Airfield Dundrum, West Cork Arts Centre, Curragh Racecourse, Athlone IT, BCC Leisure Transformation Program, Live Nation, UL Arena, LIT Sports Lab, Mardyke Arena Cork, Galway Racecourse, National Gallery of Ireland, Viking Triangle Waterford, Grand Canal Theatre



#### Healthcare

St James Hospital, University
Hospital Limerict, University Hospital
Galway, St. Patrick's Hospital,
National Forensics Mental Health
Services, Galway Clinic, Sligo
University Hospital, Grangegorman,
RCSI, Beaumont Hospital, Highfield
Hospital, Blackrock Nursing Home



## Residential

Nama, Landmark Developments, Mazars, WestHill Land & Property, Kennedy Wilson, Limerick City & County Council, NABCO, Mayo County Council, Galway City Council, Dublin City Council, Daugher's of Charity



# **Retail and retail developments**

Brown Thomas, BT2, Beacon South Quarter, Omagh Town Centre Development, Sligo Town Centre, o2 Stores, Atlantic South Quarter, Dublin Central, Hanover Quay, daa retail, Cleary's, Marks & Spencer, Easons



### **Aviation**

Dublin Airport Authority, Shannon Airport Authority

Airport terminals, multi-storey car parks, terminal extensions, capacity development plans, masterplanning, airfield upgrades



### **Utilities and industrial**

Trinity College Dublin MV Upgrade

# **Scope of services**

- Cost management
- Risk management
- Value management
- Capital allowance
- Life cycle and whole life cycle costing
- Bank monitoring and technical due diligence
- Mechanical and electrical cost management
- Strategic procurement advice
- Reinstatement insurance valuations

- Sustainability and environmental cost advice
- Change management
- Employer's representative
- Contract administration
- Contract solutions
- Dispute resolution
- Claims mitigation
- Onsite cost management services
- Feasibility and business case





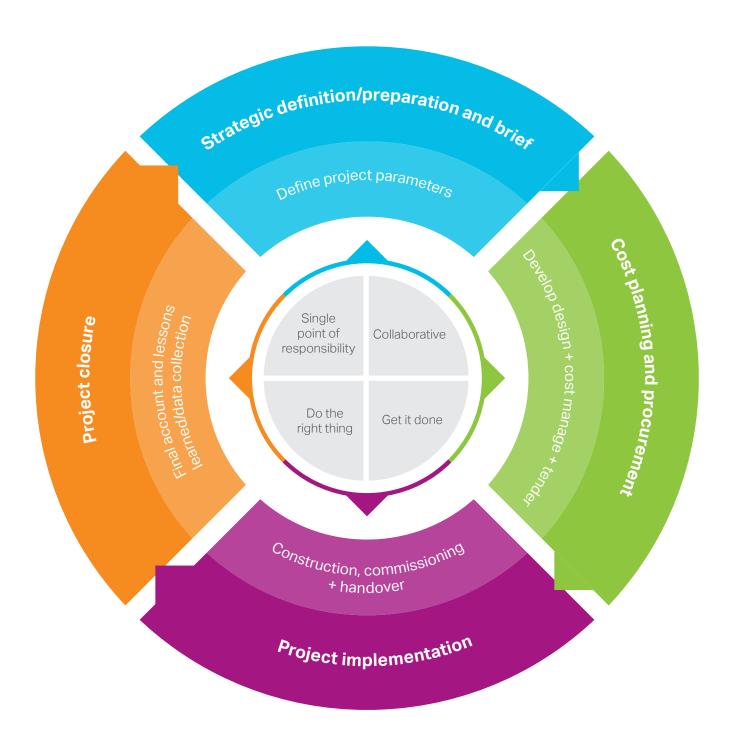








# **Our process**



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The AECOM cost management process is underpinned by a philosophy of being a client focused practice, this focus drives our teams and our processes towards maximising overall value for our clients.

# **Strategic** definition/ preparation and brief

# Cost planning and procurement

# **Project** implementation

# **Project** closure

- Key financial data for client business case development
- Benchmark analysis
- Design economics analysis
- Risk analysis/management
- Options appraisal
- Assist with the develoment of the initial project brief
- Early stage feasibility analysis
- Initial contractual and procurement advice
- Input into project execution plan
- Establishing project budget
- Instill a culture of cost appreciation
- Value management

- Develop detailed cost plan
- Peer review of design/ maintenance of budget integrity
- Risk analysis/risk management
- Identify value
- Capital and whole life cost analysis
- Continued stakeholder engagement
- Bonds, insurance and collateral warranty advice
- Assist with development of the final project brief
- Develop contractual and procurement strategy
- Input into prequalification and selection of supply chain
- Sustainability cost management
- Management and preparation of tender documentation
- Management of tender process
- Development of change control strategy

- Assessment of returned tender documentation
- Preparation of detailed tender reports
- Appointment of contractors
- Preparation of contract documentation
- Implementation of bespoke cost reporting systems
- Strong "real time" cost management
- Implementation of bespoke change management protocol
- Cashflow management
- Peer review of design development/maintenance of budget integrity
- Regular client cost review meetings
- Strong stakeholder interface
- Maintain a culture of good communication
- Claims mitigation

- Timely agreement of final accounts
- Project review
- Lessons learned
- Client debrief/feedback
- Measure success
- Benchmark analysis

# **Project Tools**

- Projectwise
- Webex
- Blue Jeans
- Costx
- Global Unite
- Electronic Project Management Plan (ePMP)
- Project Delivery System
- Auto Cad

MS Project

- MS Excel
- MS Powerpoint
- Jabber
- Skype

- Virtual Private Network
- **AECOM Project** Information Centre
- Sketchup



We use a number of highly effective tools throughout the life time of a project to ensure accuracy in terms of feasibility, insightfulness in terms of buildability, and the systematic control of cost and mitigation of risk.

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# **About AECOM**

AECOM is built to deliver a better world. We design, build, finance and operate infrastructure assets for governments, businesses and organizations in more than 150 countries. As a fully integrated firm, we connect knowledge and experience across our global network of experts to help clients solve their most complex challenges. From high-performance buildings and infrastructure, to resilient communities and environments, to stable and secure nations, our work is transformative, differentiated and vital. A *Fortune 500* firm, AECOM had revenue of approximately \$17.4 billion during fiscal year 2016. See how we deliver what others can only imagine at aecom.com and @AECOM.

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